

MDTechS
CONSULTING CO.

MDTechS

MEDICAL DEVICE TECHNOLOGY CONSULTING CO.

Healthcare Market Access • Commercialization • Localization • Strategic Advisory

Connecting Healthcare Expertise WithMarket Opportunity

CORPORATE PROFILE | 2026

www.mdtechs.net

COMPANY OVERVIEW

Enabling Healthcare Growth, Market Access & Localization

MDTechS is a strategic healthcare advisory partner dedicated to accelerating medical device market access, localization, and commercial growth across Saudi Arabia and the GCC.

We work with global manufacturers, healthcare innovators, investors, and regional partners to identify market opportunities, establish strategic partnerships, support localization initiatives, and drive sustainable business expansion.

Drawing on extensive experience across medical devices, manufacturing, healthcare operations, and business development, we provide practical, execution-focused support that helps organizations navigate complex markets and make informed strategic decisions.

Aligned with Saudi Vision 2030, MDTechS supports initiatives that strengthen healthcare innovation, industrial development, technology transfer, local manufacturing, and private sector growth across the region.

As healthcare transformation continues to create new opportunities, MDTechS serves as a trusted bridge between global innovation and regional market potential, helping clients convert strategy into measurable results.

Our mission is to connect innovation, industry, and healthcare stakeholders to create sustainable business value and long-term growth.



PURPOSE & PRINCIPLES

Our Purpose

To help healthcare organizations, medical device companies, manufacturers, and investors successfully navigate market opportunities and create sustainable growth across Saudi Arabia and the GCC.

We connect innovation, industry expertise, and strategic partnerships to support market access, localization, business expansion, and long-term value creation.

As the healthcare landscape evolves, we help organizations move confidently from opportunity to execution.

Our Principles

INTEGRITY
We operate with honesty, transparency and professionalism.

EXCELLENCE
We pursue high standards and practical client value.

INNOVATION
We support the development, adoption and localization of healthcare

PARTNERSHIP
We build relationships based on trust and long-term value.

EXECUTION
We focus on translating strategy into practical action.

COMMITMENT
We remain focused on client and partner objectives.



Our Commitment

At MDTechS, we are committed to helping clients make confident decisions, establish meaningful partnerships, and achieve sustainable growth through practical expertise, strategic insight, and execution-focused support.

We do not simply advise. We help our clients move from opportunity to achievement.

OUR SOLUTIONS

01 | MARKET ACCESS & COMMERCIALIZATION

Helping healthcare organizations identify opportunities, enter markets, launch products, and accelerate growth.

- Market opportunity assessment
- Commercial strategy
- Market-entry planning
- Product positioning
- Product launching
- Market placement
- Distributor support
- Tender study and evaluation
- Sales and technical support
- Business development
- Commercial opportunity identification

CLIENT VALUE

- Better market understanding
- Stronger commercial positioning
- Improved launch readiness
- More informed market
- Development decisions



OUR SOLUTIONS

02 | TECHNOLOGY LOCALIZATION & MANUFACTURING

Helping healthcare organizations identify opportunities, enter markets, launch products, and accelerate growth.

- Product development support
- Product design support
- Raw-material selection & evaluation
- Raw-material inspection and recommendations
- Production-line development
- Manufacturing process support
- Localization assessment
- Technology-transfer support
- Quality assurance quality-control support
- Manufacturing operations coordination

CLIENT VALUE

- Better manufacturing decisions
- Improved product-development pathways
- Greater understanding of localization requirements
- Practical connection between product and production



OUR SOLUTIONS



03 | REGULATORY & MARKET READINESS

Supporting organizations in understanding healthcare regulatory and standards-related considerations relevant to market participation.

- Regulatory pathway assessment
- Standards awareness
- Market-readiness assessment
- Product documentation review support
- Compliance-readiness support
- Saudi/Gulf standards awareness

04 | HEALTHCARE INVESTMENT & MARKET INTELLIGENCE

Supporting organizations seeking to understand healthcare markets and evaluate commercial opportunities.

- Market studies
- Commercial assessments
- Opportunity evaluation
- Healthcare market intelligence
- Competitive assessment
- Feasibility support
- Business-case development
- Strategic investment support



LET'S BUILD THE FUTURE OF HEALTHCARE TOGETHER

Whether you are a medical-device manufacturer, healthcare technology company, investor, distributor, healthcare organization or strategic partner, MDTechS is positioned to support your objectives across the Saudi and regional healthcare ecosystem.

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